

Financial Highlights (unaudited)

The following table presents the summarized consolidated results of the Group for the years ended December 31, 2007. The 2006 amounts have been restated for the adoption of the SoRIE option under IAS 19 Employee Benefits.

in USD millions, for the years ended December 31	2007	2006	Change ¹
Business operating profit	6,614	6,035	10%
Net income attributable to shareholders	5,626	4,620	22%
General Insurance gross written premiums and policy fees	35,650	34,123	4%
Global Life gross written premiums, policy fees and insurance deposits	21,703	21,022	3%
Farmers Management Services management fees	2,266	2,133	6%
General Insurance business operating profit	4,024	3,804	6%
General Insurance combined ratio	95.6%	93.9%	(1.7 pts)
Global Life business operating profit	1,443	1,200	20%
Global Life gross new business annual premium equivalent (APE)	2,947	2,500	18%
Global Life new business margin, after tax (as % of APE)	24.7%	21.6%	3.1 pts
Global Life new business value, after tax	729	539	35%
Farmers Management Services business operating profit	1,271	1,225	4%
Farmers Management Services gross operating margin	46.6%	50.1%	(3.5 pts)
Farmers Management Services managed gross earned premium margin ²	6.8%	7.3%	(0.5 pts)
Group investments average invested assets	191,790	185,371	3%
Group investments result, net	10,089	9,434	7%
Group investments return (as % of average invested assets)	5.3%	5.1%	0.2 pts
Shareholders' equity	28,804	25,587	13%
Diluted earnings per share (in CHF)	46.37	39.52	17%
Return on common shareholders' equity (ROE)	21.0%	20.4%	0.6 pts
Business operating profit (after tax) return on common shareholders' equity	18.7%	19.5%	(0.8 pts)

¹ Parentheses around numbers represent an adverse variance.

² Farmers Management Services managed gross earned premium margin is calculated as gross operating profit of Farmers Management Services divided by the gross earned premiums of the Farmers Exchanges, which we manage, but do not own.

Key Performance Indicators

Business operating profit

in USD millions, for the years ended December 31

	Total		General Insurance		Global Life		Farmers Management Services		Other Businesses		Corporate Functions	
	2007	2006 ¹	2007	2006 ¹	2007	2006 ¹	2007	2006 ¹	2007	2006 ¹	2007	2006 ¹
	6,614	6,035	4,024	3,804	1,443	1,200	1,271	1,225	687	577	(810)	(772)
5'000												
4'000												
3'000												
2'000												
1'000												
0												
(1'000)												

¹ Restated because of the change in accounting policy in accordance with IAS 19 Employee Benefits.

General Insurance – combined ratio

in %, for the years ended December 31

	Total ¹		Global Corporate		North America Commercial		Europe General Insurance		International Businesses	
	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006
	95.6%	93.9%	96.1%	94.4%	94.5%	95.6%	96.6%	91.5%	98.8%	98.1%
100										
90										
80										

¹ Including Group Reinsurance.

Global Life –¹ new business margin, after tax (as % of APE)

	Total		United States		United Kingdom		Germany		Switzerland		Rest of Europe		International Businesses	
	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006
	24.7%	21.6%	90.8%	52.0%	13.1%	12.2%	32.3%	23.7%	31.4%	38.8%	20.3%	21.4%	34.0%	31.6%
35														
30														
25														
20														
15														
10														
5														
0														

¹ In %, for the years ended December 31.