



**Patrick H. O'Sullivan**  
**Chief Growth Officer**

Patrick H. O'Sullivan (born 1949, Irish Citizen) is a member of the Group Executive Committee and Chief Growth Officer of Zurich Financial Services (Zurich) as well as Vice Chairman of the Group Management Board. He joined Zurich's UKISA Business Division in conjunction with the merger of the financial services arm of B.A.T Industries and the Zurich Group in 1998 as CEO, General Insurance and Banking. In December 2002 Mr. O'Sullivan assumed the position of Group Finance Director and became a member of the Group Executive Committee. Since March 2007 he assumed his current position and, in addition, is responsible for the Group's International and Centrally Managed Businesses as well as Banking.

After qualifying with Arthur Andersen as chartered accountant, Mr. O'Sullivan joined the Bank of America working in London, Miami, Los Angeles and Frankfurt. In 1988 he joined Goldman Sachs as financial controller for Europe, and in 1990 moved to Financial Guaranty Insurance Company (FGIC), a wholly owned subsidiary of GE Capital. He was appointed to the FGIC board in 1993. The following year, he joined Barclays/BZW as head of International Banking & Structured Finance, and in September 1996 he became BZW's chief operating officer. In 1997, he joined Eagle Star Insurance Company as chief executive.

Mr. O'Sullivan graduated from Trinity College, Dublin, with a degree in business studies and is a fellow of the Institute of Chartered Accountants in Ireland. Furthermore, he holds a Master of Science degree in accounting and finance from London School of Economics.